



Nashoba School Nutrition

We don't just serve food, we serve kids!



Investing back into our program

- Free and Reduced applications online
 - Reaching more parents, 10% increase in applications this year
- Online payment system
 - Still used for over 80% of parent deposits
- Sealing machine
 - Increasing freshness, appeal, and variety
- Grills for each location
 - Community building cookouts
- Slide for Lancaster and Hale schools
 - Increases speed in lines
 - Increases customer satisfaction
- Nutrient analysis software
 - Proactive for students with allergy/dietary concerns
- New Hale cafeteria design



How are we improving?

- Manager reassignment
 - Shares talent, brings fresh ideas to other schools
- Vending POS
 - Ease of purchase, no need to carry cash or cards
- New sealing machine
 - Increasing a la carte selections
 - Increasing vending selections
- In the future... electric menu boards
 - Connected to mosaic menu planner
 - Eye catching for students to see lunch menu



Free and Reduced increases

Status	FY 17	FY 18
Free	161	200
Reduced	41	59

- 51 pending applications who need to reapply, numbers may increase

Reimbursement rates

	Reimbursement rates	Our cost to students
Paid	\$0.43	\$3.00
Reduced	\$3.03	\$0.40
Free	\$3.43	\$0.00

FY 17 to FY 18 at a glance

	FY 17	FY 18
Meals sold	184,379	182,490

	FY 17	FY 18
Revenue	\$948,766	\$925,452
Expenses	\$1,014,236	\$926,095